



Global Bankers Institute Delivers Fast Track Management Development Program to Top South American Bank

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[Global Bankers Institute's \(GBI\)](#), delivered a comprehensive series of immersive management development educational programs covering Banking Knowledge, Sales and Service, Communication, Business Analysis and Leadership Training to a group of leading retail bankers at one of the top banks in South America. Each of the participants was hand-picked from over 5000 applicants among the employees.

The program included such areas of study as: Accounting, Bank Products and Services, Bookkeeping Basics, Business Development, Business Mathematics, Business Writing, Change Management, Coaching, Communication Skills, Compliance, Conflicts of Interest, Consumer Credit Products, Consumer Lending, Cross-Selling, Efficient Work Habits, Ethics, Financial Analysis, Financial Modeling, Financial Projections, Fraud Prevention, Influencing, Information Security, Interpreting Financial Statements, Introduction to Banking, Leadership, Market Analysis and Segmentation, Operations Management, Portfolio Management, Problem Solving, Professionalism, Relationship Management, Report Writing, Resolving Conflict, Risk Management, Sales Skills, Security and Customer Service, Security and Risk, Staffing, The Customer Experience and Wealth Management.

According to [Global Bankers Institute's](#) President and Co-Founder, Dr. Linda Eagle (www.linkedin.com/in/lindaeagle), "We are very proud to support what we believe is the largest management development program ever deployed in South America at a single bank."

About Global Bankers Institute

Global Bankers Institute (GBI) is a Training, Communication and Consulting Firm dedicated to the banking, insurance and financial services community with innovative top-quality solutions that provide measurable business results. With a headquarters in the heart of the financial district in New York at 245 Park Avenue, GBI has locations and representatives around the world. GBI's BEST! Training, Communication and Consulting solutions based on global best practices include Anti-Money Laundering (AML), Bank Secrecy Act (BSA), Branch Management Training, Branch Security Training, Business Development Training, Career Mapping, Cascading Goals, Certification, Children's Programs, Classroom, Coaching, Code of Conduct, Communication Programs, Competency Mapping, Compliance Audit, Consumer Lending Training, Continuity Planning, Corporate Governance, Corporate Culture, Crisis Management, Cultural Sensitivity, Customer TouchPoints, DeNovo Banks, Diversity, Documentation, eLearning, Ethics Training, Fraud Prevention and Reporting Training, Gap Analysis, Harassment, Human Capital Performance Improvement (HCPI) Audit, Information Security Training, Key Performance Indicators (KPI), KPI Dashboard, Key Performance Measures (KPM), Leadership Training, Marketing and Advertising, Marketplace Development, Mentoring, OFAC, Onboarding, Organization Structure, Outsourcing, Outward Bound, Platform Sales, Problem Solving, Product Development, Production Standards, Productivity and Quality, Professionalism, Project Management, Quality Assurance, Records Management, Recruitment, Reengineering, Relationship Management, Relationship Selling, Risk Assessment, Sales and Service Training, Security Planning, Seminars, Strategic Planning, Supervisory Skills, Sustainability, Systems Training, Teller Training, TNA, Train-the-Trainer, Training Value Analysis, Wealth Management, Workforce Development and Workplace Safety.

The Global Bankers Institute Pledge:

- GBI will deliver the finest quality programs you have ever used.

*Simply the **BEST!***



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- GBI will deliver the most exemplary service you have ever experienced.
 - GBI will measure and demonstrate positive return on investment.

The Global Bankers Institute Philosophy:

- A customer-centric approach reflected in every project.
- No surprises - on time, on budget, on point delivery of every solution.
- Communication and collaboration are the basis of our partnership

Our GBI Money Back ROI Guarantee:

- GBI will measure and demonstrate Business Results.
- GBI will meet ROI targets or we refund your fees.
- GBI is proud to introduce this innovative approach to ROI - the first of its kind in our industry.

For more information about Global Bankers Institute, please visit www.globalbankersinstitute.com or contact Dr. Linda Eagle at +1.212.579.5500 x 3106 or linda.eagle@globalbankersinstitute.com.